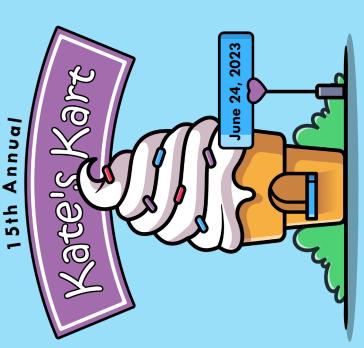
2022

Annual Report

Kate's Kart, Inc.



Books from the Heart



IGE GREAM SOCIAL



Save the Date

Join us on Saturday, June 24, 2023
A celebration at various locally owned ice cream shops.

2023 Participating Shops...more to come!

Sweet Sanity (Fort Wayne)
Rusty's (Fort Wayne)
Sweets on Main (Fort Wayne)
Oh Five Scoop Shop (Fort Wayne)
Lust Cream (Fort Wayne)
Loppings Ice Cream Parlor (Bluffton)
Sugar Creek Meat and Treats (South Whitley)
Iceburg Ice Cream (Albany)
The Tasty Spoon (Hartfod City)
The Brown House (Auburn)
Old 27 Ice Cream Shop (Decatur)
Grabill Dairy Sweet (Grabill)
Tutti Frutti (Portland)
Magic Wand (Churubusco)
Scoops Ice Cream (Angola)
Jebi's Ice Cream Shoppe (Roanoke)



Join us for a day of celebration as we all eat ice cream and support locally owned ice cream shops. Help us celebrate 400,000 books gifted in Northeast Indiana. Kate's Kart volunteers will be on-site at each location gifting goodie bags and free books from the Don Wood Foundation, as well as accepting donations to support our mission.

Please check kateskart.org or the Kate's Kart Inc. Facebook Page for a current list of ALL participating shops.

A Message from the Director



This year marks the 14th year of our "little memorial project" - a project we really thought might last one year at one hospital. Throughout 2022, we added 2 new hospitals and 6 new Karts, bringing our fleet to 37 Karts at 22 Northeast Indiana hospitals. Kate's Kart continues to grow in all aspects from volunteers to donated books to bought books to even adding staff. Our family is grateful...and honestly, sometimes overwhelmed by the success and growth of Kate's Kart.



Our Volunteers: We were ecstatic, after 3 long years of no volunteers due to COVID protocols, to bring our volunteer team back to Dupont Hospital. We had 8 volunteers who patiently waited the green light and we are so glad to be able to be back encouraging NICU families, and help them build their libraries. We were also able to add 6 new volunteers to our teams at Dupont, Lutheran and Parkview. Our team is back

in full swing and we are so thankful for the 66 dedicated hospital volunteers who so lovingly gift books 3 times each week. Also, in 2022, we said thank you to 3 Board Members, collectively who had 27 years of serving on our Board. These 3 ladies have done so much for us, especially regarding financial accountability and marketing and design. At the same time we said "hello" to 4 new board members who are ready to dive in and help guide and direct Kate's Kart into the future.



Donated Books: It's always a joy to welcome donors into our office carrying boxes of donated books. Whether it be a company book drive, a school drive, a family giving in memory of a loved one, or a child choosing to get books instead of presents for their birthday, we welcome these donations of new books. In 2022, 14,683 new books were donated! Our partnership with Barnes and Noble continued for the 10th year as we were lucky to be their partner in their Holiday Book Drive. As patrons shopped

over the holidays, they chose to purchase an extra book or books to donate to Kate's Kart...and 2,588 amazing books came our way. We even heard that one gentleman bought the entire display shelf...how awesome is that?

Our biggest joy came this year when an entire Amazon truck came filled with packages...all purchased from our Amazon Wishlist after one of our posts went "viral"! Seriously, watching over 600 packages come into our office and reading the notes from impacted families, was one of the highlights in our 14 years.



Bought Books: In order to supply over 4,000 books every month, we buy in bulk from many publishers. Whenever we contact a new publisher or distributer and tell them our story, they are so eager to work with us and let us order in bulk at steep discounts. Pallets and pallets of new books arrived in our office as 26,733 books were purchased. We love that we are able to buy the latest releases and super interactive books that are sure to entertain and distract. We pride ourselves in being able

to fill our Karts with high quality books...no dollar store books go on our Karts.

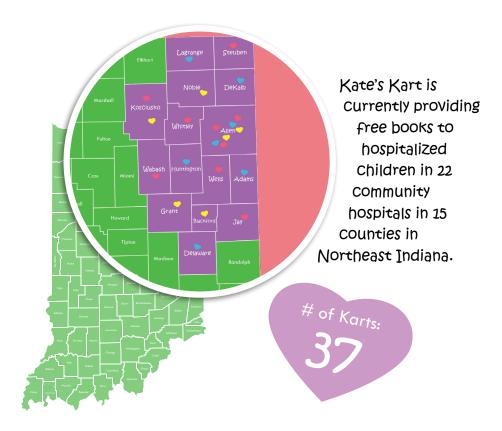
Staff: One of the most exciting additions in 2022 was in the form of staff! As Kate's Kart has and continues to grow, it became evident that it was indeed time for another program staff, someone who would help take us to the next generation. The Board diligently met throughout the year looking at what we needed in order to be sustainable into the future, and beyond the founding family. In December, we welcomed Grace as our new Director of Operations. Although she has specific responsibilities, including volunteers, social media, donor and office management, we are working together to expose her to all areas of non-profit leadership and management. That is one thing we love about her...her willingness to dive in and do all the things. HUGE things are coming as we work together to build an even better Kate's Kart!

We are honored to have the legacy of Kate's Kart...it still brings healing and joy. Just imagining 375,000 smiles being shared all over Northeast Indiana, because of our little Kate, truly warms our hearts. Our family is so grateful to have thousands serving right beside us, sharing their gifts of time, talent and treasure. THANK YOU!

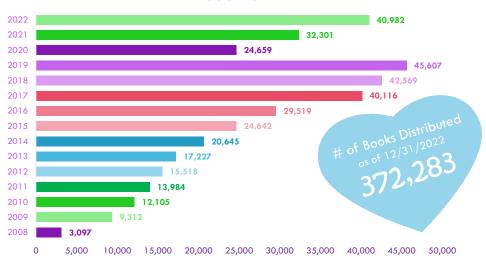


Krusta

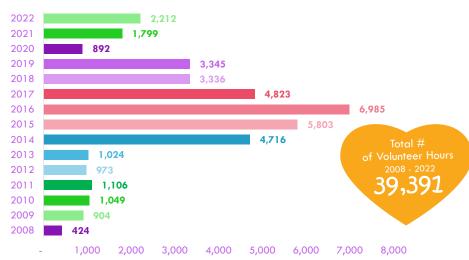
Krista Layman
Co-Founder & Executive Director



Books Distributed



Volunteer Hours 2008-2022



2008-2013 represent hours given by volunteers distributing books at Parkview Regional Medical Center, Dupont Hospital, and Lutheran Hospital.

2014-present, in addition to distribution above, includes time spent in meetings and planning done by the Board of Directors and planning committees.

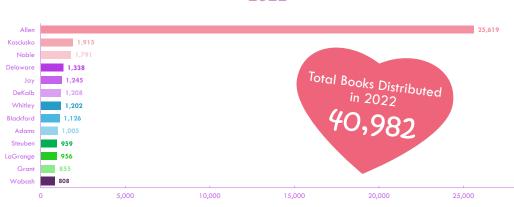
*2012: Decrease due to closing of Parkview Randalia pediatric floors.

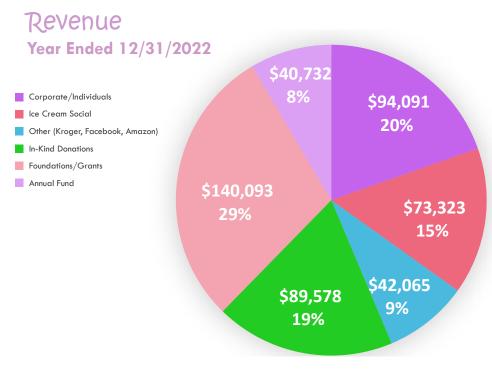
*2017: Decrease due to hiring of part-time Administrative Assistant.

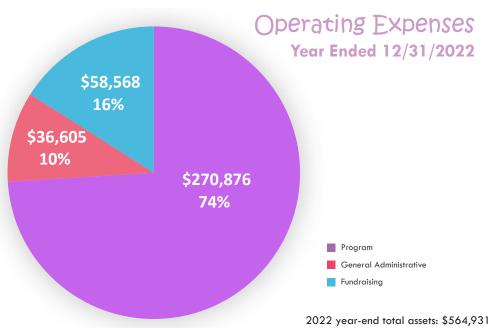
*2018: Decrease due to hospital restrictions due to flu season.

*2020: Decrease due to COVID-19.

Book Distribution by County 2022







Donate

Monetary donations are the most needed and most effective type of donation. With your cash, check, or credit/debit card donation, we can purchase the types of books that we currently need most. And as a non-profit organization, we have the power to purchase at a significant discount in bulk which makes your money go further! To donate online, visit kateskart.org/donate, Paypal: info@kateskart.org, or Venmo: @KatesKart.

How YOU can help Kate's Kart

Of course we always need donations of brand new books too! Books with popular characters, best sellers, current movies and classic read-alouds are the types we need most.

10 Free Ways You Can Support Kate's Kart

- 1. Share a photo of your little one in or out of the hospital holding their Kate's Kart book.
- 2. Share the Kate's Kart, Inc. Facebook page with your circle of influence. Can we reach 8,000 followers this year?
- 3. Follow our page on LinkedIn, @Kate's Kart, Inc.
- 4. Submit a Review (with 5 stars of course) on Facebook.
- 5. Link your Kroger card with their community rewards program at https://kateskart.org/shop-kroger/.
- 6. Register for a Fort4Fitness race and choose Kate's Kart as your charity partner.
- 7. Tell your family and friends about the impact Kate's Kart made on your hospital stay. Stop in and get as many bookmarks you'd like to pass out to your friends and family.
- 8. Invite us to share our story through a powerpoint presentation or table top display with a group you're involved with at school, church, sorority, or work. Be the organizer of a NEW book or fund drive.
- 9. Like us on Instagram at @kateskartbooks. Our goal is to be much more active on this platform this year.
- 10. Submit a testimonial to kateskart.org by sharing your story and how Kate's Kart positively impacted your hospital stay. These are extremely helpful for our grant writing and reports.





2022 Ice Cream Social Recap

Ice Cream, Ice Cream, we all ate Ice Cream last June as we celebrated our 14th Annual Ice Cream Social Fundraiser. Keeping with our new format, we were ecstatic to partner with 21 locally owned Ice Cream Shops in 13 of the 15 counties we serve. Over 100 volunteers spent time on June 25th, sharing our mission and story with thousands of supporters who came out to indulge in a little sweet treat. We heard stories of impact from families who received a book and were able to share with those who just happened to come in for a treat.

Thanks to a special grant from the Don Wood Foundation, we were able to gift 1,400 brand new STEM books to kids who came out to celebrate Kate's Kart. Books with legos, paper airplane folding and how planes work were some of the most popular. Plus, how fun to see thousands of kids with their Kate's Kart bags on their backs.

Thanks to our sponsors, we raised \$53,000 before the event even started. The Ice Cream Shop owners donated \$3,734 personally. Our awesome supporters added \$9,780 from our donation boxes on site. When you add in Facebook, T-shirt sales and other donations, we were able to raise \$72,545 to support our mission, increasing our total by over \$20,000 from 2021.





Thank You

2022 Ice Cream Social Shop Partners

Sweets on Main (Fort Wayne)
Just Cream (Fort Wayne)
Rusty's Ice Cream (Fort Wayne)
Oh Five Scoop Shop (Fort Wayne)
The Frozen Spoon (Leo)
Sugar Creek Meats & Treats (South Whitley)
Sweet Sanity (Huntertown)
Old 27 Ice Cream Shop (Decatur)
The Tasty Spoon (Hartford City)
Iceburg Ice Cream (Albany)

The Brown House (Auburn)

Scoops, Ice Cream (Angola)
Backyard Creamery (Angola)
Kelainey's Ice Cream (Winona Lake)
Kelly's Ice Cream (Wabash)
Magic Wand (Churubusco)
Sundae's on Sylvan (Rome City)
Hang 10 Desserts (Kendallville)
Toppings Ice Cream Parlor (Bluffton)
Moose & Mollie's Cafe and Gelato (Roanoke)
Ashley's Ice Cream Cafe (Marion)

Ice Cream Social Sponsors

Banana Split Level \$5,000+
The DeMarchis Foundation

Sundae Level \$2,500+

Jennifer & John Haines
Peoples Charitable Foundation
Shields & Roussel Families
Surack Family Foundation
Travis McConnel Law Offices

Strawberry Level \$1,500+

Barkley Builders
Brandenberger Tree Care Professionals
Brotherhood Mutual
Bushey's Windows and Doors
Indiana Home Experts: Century 21
Lutheran Health Network
Manchester University
Pediatrix Medical Group
Physicians Health Plan

Steel Dynamics

Chocolate Level \$1,000+

3Rivers Federal Credit Union
Cameron Memorial Community Hospital
MainStay Solutions
Metal Technologies
Marie & Rory Moehnke
Parco, Inc.
Professional Emergency Physicians (PEP)

Pure Dance Works
Doug & Mikala Roth
Star Financial Bank
Sweetwater



Karts Added in 2022

We were busy stocking and adding to our fleet of Karts in 2022! 6 Karts later, we are now up to 37 Karts in 22 hospitals across 15 counties.



Kart #32 Statewood ER February 2022



April 2022



Kart #33 Marion Health ER Kart #34 Marion Health Pediatrics April 2022



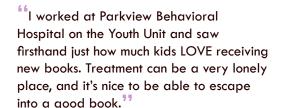
Kart #35 Dupont Hospital Outpatient October 2022



Kart #36 The Ortho Hospital October 2022



Kart #37 Parkview Pediatric Hematology and Oncology November 2022







A Message from Grace

I am excited to be joining the Kate's Kart team as Director of Operations! It has truly been an honor to ioin forces with Krista as we continue our mission across Northeast Indiana. These past few months have been an incredible adventure—having the privilege of pushing the Kart, taking road trips to stock Karts, and gaining an understanding of day-to-day operations in the office... like how no two days are the same (unforgettably, we unloaded an entire Amazon truckload of packages on my first day)!



I have been overwhelmed by the impact of this organization. It is truly so much more than books—it's familiarity for a fearful child in the hospital, connection for parents and their NICU baby, healing for grieving families, and a place for community to make an impact together.

As I have taken on the Volunteer program and aspects of the daily operations of Kate's Kart, I have been continually amazed by the kindness and flexibility of our team of more than 60 volunteers, and Krista's willingness to teach and train me. I am truly grateful to the Layman family for their warm welcome and continued support of me as I step into this new role. My hope is that my passions to serve, learn, and grow will have a positive impact on Kate's Kart, as we maintain the integrity of current operations and further our mission in the years to come.



You all are an inspiration for the way you turned your grief and love for Kate into a true blessing to so many families. My son had a 2-month NICU stay in 2016, and getting to pick out a book for him each week from Kate's Kart was something I looked forward to more than I can tell you. I have those books on the top of his bookshelf, and I hope he reads them to his kids one day. - Bridget F.





Giving Tuesday 2022

We continue to be so thankful for the amazing support that comes in through the Day of Giving on Tuesday, December 1. We had a goal of reaching \$10,000 this year and as usual, our generous supporters blew this out of the park. Online, through facebook, in our office and through our website, \$13,285 was raised.

McMahon Best One Tire and Auto Care was back for the 4th year as matching company partner and matched the first \$4,000 given.

All together, **\$17,285** was raised to support our mission. Looks like we can raise next year's goal! Thank you for GIVING so generously on GIVING TUESDAY!



Kate's Kart Board of Directors

Board Members:

Trent Diller, President - Insurance Management Group

Rory Moehnke, Vice President - Retired, Regal Beloit, Kate's Kart Hospital Volunteer

Kate Miller, Secretary - STAR Financial Bank

Kristin Smith, Treasurer - 3Rivers Federal Credit Union

Andrew Kuehnert - Kuehnert Dairy Farm

Anna Menze, DO - Lutheran Health Physicians

Hollie Mitchell - Steel Dynamics

Jill Hart - Franklin Electric

Kevin Berning, MD - Parkview Physicians Group

Marcus Price - Baden, Gage, & Schroeder, LLC

Stacy Jester - Lincoln Financial Group

Ed Derdzinski - Business Consultant

Advisory Council:

David C. Van Gilder - Van Gilder & Trzynka, P.C.

Janet L. Leezer, MD - Medical Director, Neonatal Intensive Care Unit, Dupont Hospital

Jayesh Patel, MD - Parkview Regional Medical Center

Katherine Law - Parkview Health

Sarah Somers, MS/CCLS/CPST - Lutheran Children's Hospital

Unforgettable Moments in 2022

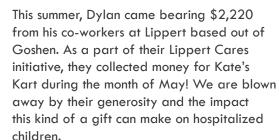
Amazon Blessings

In December, books were going quickly due to a high number of RSV and Flu cases, leaving many ER Karts empty. In need of community support to re-stock our 37 Karts, we posted our Amazon Wishlist on Facebook. The post went out on Thursday, and by Monday the post had been shared 532 times and we had received an entire Amazon truckload of packages... 469 to be exact, with



1,719 brand new books inside! We are so thankful for our community that rallied together to meet a need!

Paying It Forward





But...here's the best part! Why did they choose Kate's Kart? About 10-11 years ago, Dylan spent some time in the hospital as a teenager and received several books. Years later, those books STILL made an impact on his life. Plus, his own son has benefited from the Karts years later.

Today, he went to bat for us and got his team to rally and support us in such a significant manner. Hearing that books given to a teenage boys years ago, made such an impact that he chose to pay it forward as an adult is an amazing testimony in support of our mission and it's impact.

2022 Donor List

Kate's Kart acknowledges the generosity of donors who made gifts between January 1, 2022 and December 31, 2022. These gifts fuel our determination to provide a comforting diversion to hospitalized children in Northeast Indiana.



We appreciate <u>all donations</u> to Kate's Kart. For a complete list of all donors, please visit our web page at KatesKart.org/donors.

Groups, Companies & Foundations

\$25,000+

Don Wood Foundation

\$20,000 - 24,999

Bob Rohrman Subaru of Fort Wayne RMSM Foundation

\$10.000 - 19.999

The James Foundation
The Luminous Fund

\$5,000 - \$9,999

Community Foundation of Greater Fort Wayne Tim & Beth Shields Donor Advised Fund

EPR Properties

The Noble County Community Foundation

The Portland Foundation

Raker Foundation

RMSM Foundation

The William & Bonnie Hefner Foundation

Zollner Foundation, Wells Fargo Bank

\$1,000 - \$4,999

Adams County Community Foundation

Adams Health Network

Amazon Smile Foundation

Aon Corporation

Autokiniton

Community Foundation of Wabash County

First Missionary Church

Franklin Electric Foundation

Grace Point Church VBS

Huntington Church of the Nazarene

Ian & Mimi Rolland Foundation

James R. Shields Foundation

Kroger Community Rewards

Kosciusko County Community Foundation

Lippert Components

Marion Christian Fellowship

McMahon Best-One Tire & Auto

Medical Protective Company

Nelson's Chicken Fundraiser

New Haven Intermediate School

Noble County PULSE

Parker-Hannifin Foundation

The Porter Family Foundation

Thieme Family Foundation

Ossian Elementary School

The Walmart Foundation

Upper Valley Film Co.

Walmart

Wells County Foundation

Gift in Kind Service Donors

All Angles, Inc. (Rewired our projector)

Core BTS, Inc. (Donation of laptop)

JBG Photography (Head shots)

Gradient Graphics (Hosts and maintains our website)

Mainstay Solutions (Computer maintenance)

Pyromation (Spray paints Karts our signature pink)

Our Mission

Through the gifting of new books, Kate's Kart strives to provide a comforting diversion to hospitalized children and their families; and to foster a love of books, and ultimately literacy, by encouraging kids to read and parents to read to their children.

Thank you!

Thank you for your support of Kate's Kart.

Every effort has been made to maintain accuracy in the preparation of the Annual Report.

Unfortunately, mistakes and omissions may occur. If you should find an error in the report or online, or wish to be removed from our mailing list, please notify us so that our records can be corrected:

(260) 999-6173 or info@kateskart.org.









Our volunteers are the heart and soul of our organization. In 2022, our team of 63 volunteers collectively served 2,212 hours pushing the Kart, helping in the office, and representing Kate's Kart in the community. Thank you to our amazing volunteers!

2022 ANNUAL REPORT